

Afternoon Webinar for all Practice Managers and Managers Assistants £10 inc VAT

Funding provided by Pharmaceutical companies including a Promotional Presentation before and after break time. Full details will be available on the day programme and website. Tracy's sessions are completely independent of external sponsorship.

Coaching skills for Managers Webinar

Thursday 25th March 2021

All Delegates will receive

- Increased knowledge in Coaching skills for Managers
- A set of Course downloads
- A certificate for your appraisal portfolio

Introducing your speaker

Tracy Ellis
Leadership Coach and
Experienced Leadership Trainer

Meet the Speaker...

Tracy Ellis

Tracy Ellis is a leadership coach and experienced leadership trainer.

She previously spent 15 years as a Lecturer in the Business School at Salford University, worked as a HR Professional at Salford Royal Hospital and the Greater Manchester Ambulance Service and as a GP Practice Manager.



For the past 15 years she has worked in Leadership Development roles in 2 universities as well as running her own consultancy.

She is a Fellow of the Higher Education Academy, ILM Authorised Trainer, Co-Chair of the North West Staff Development Network for Higher Education and Professional Member of the European Mentoring and Coaching Council. She is CIPD qualified, has a PG Cert in Teaching and ILM Level 5 Coaching Qualification.

At the University of Liverpool she currently runs a Strategic Leadership Programme, Middle Managers Programme and runs the University Mentoring Scheme and the North West Higher Education Coaches' Network.

Tracy's current external projects include the design and delivery of a Leadership Programme for Clinical Research Leads from institutions across the Horn of Africa who are responsible for a multi million pound "One Health" project which aims to improve the health and wealth of people in the Horn of Africa as well as delivering leadership training for the National Institute for Health Research (NIHR) Scholars Programme for Clinical Academics in the North West.



COURSE CODE 1503

Your Learning Agenda ...

Coaching skills for Managers - 2 hours

This session will introduce you to a coaching style of management. It will raise your awareness of the key coaching skills which can help individuals you manage to find their own solutions, use initiative and become more confident in their roles.

The session will include:

- defining coaching in the context of management;
- the benefits of using a coaching style and knowing when it is appropriate to do so;
- learn how to use a popular coaching framework to support and structure a coaching conversation;
- develop self-awareness and confidence in using listening and questioning skills and techniques to help people find their own solutions.

Programme ...

2.00pm - 3.15pm Webinar Part 1

3.15pm - 3.25pm Sponsor

3.25pm - 3.30pm Break

3.30pm - 4.00pm Webinar Part 2 and Q&A's

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